

NEGOTIATION TEACHING TOOL

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Title

The Longest Line

Learning Objectives

- To become aware of the importance of cooperating.
- To engage the students to work together using creative ways and items.
- To improve communication within the team

Brief Description

The students will have to work together in order to generate the longest line they can. It's a learning activity about cooperation.

Description of Activities

Divide the students into groups of 3-4. They are told that each group is requested to create the longest line so the students in the group have to give up items and contribute for the creation of the line. (pens, papers, shoes , jacket...)

The group that creates the longest line is the winner.

Students discuss how they worked together and the importance of doing that in order to achieve their goal.

